

# TAG PROPERTY GROUP NEWSLETTER



## FROM THE CHAIR – KAREN MASON OF BOODLE HATFIELD

Since our last newsletter the Tag Property Group has had a very successful trip to Mipim with four firms participating in the Mipim Conference. The participating firms were:

- o Boodle Hatfield - Taglaw
- o DTE - Tiag Member
- o Herrick Feinstein - Taglaw
- o Paull & Williamsons - Taglaw



This year the group had a permanent base at the Team Scotland Suite at 55 The Croisette, which was at the heart of the conference. This facility provided a central location for meeting the group and also clients and contacts. The meeting room facilities were efficiently run and well stocked with refreshments throughout the day and evening. The Terrace had wonderful views of the Harbour at Cannes and beyond. It also provided the location for the group cocktail reception, which was a real success, and has proved to be great value for money. As a group we were also able to attend and support our own events held at the venue and those provided by other team Scotland hosts. This opportunity considerably extended our reach during our time at the conference. I believe that all the participating firms will commit to do Mipim 2010. I also believe that we will continue to see good results from this conference next year. In this newsletter I have therefore provided a section with our [Mipim photographs](#) which I hope will give you a flavour of our trip. There are also articles from DTE and Paull & Williamsons; both firms continue to be high investors in the group.

From time to time we are all sent CVs of contacts who are either looking at new concepts or who we think may be of interest to others. [Christopher Penn's](#) CV is such a CV. For anyone coming into the UK market he may be a good source of help.

However, in many ways I have saved the best until last! I am personally so excited about the Mini Tag Property Group Conference which we will be hosting here in London in November over 12, 13 and 14 November. We will be pioneers for this group conference which is being designed and hosted especially for the Tag Property Group. We are presently working on the Programme, which we hope to release shortly. However, I can confirm it will include quality conference sessions, a cocktail reception, social events and an optional late nightlife out and an optional event on the closing Saturday morning. I cannot wait! I hope it will make up for the disappointment that I still feel at not being able to attend the main Taglaw conference in the fall in Las Vegas. Full programme to follow soon.

## Articles

### Opportunities For Investment In Commercial Property Market - Paull & Williamsons

*Head of property services at Aberdeen's leading commercial law firm Paull & Williamsons, Colin MacLaren suggests there are opportunities for investment in Scotland in the months ahead.*

### Investment Property v Trading Stock - DTE

*Do you own property which either you have bought or built to sell?  
In the current economic climate are you finding it difficult to decide which way forward is best?*

## STOP PRESS

We have a potentially big client for the group across the jurisdictions with equity looking for distressed property assets, preferably from banks or other lenders where there may also be the opportunity to restructure with the banks maybe taking a profit share at a later exit point in return for the restructuring. In the US these properties must be in New York, Boston, Washington DC, San Francisco or Los Angeles. Please let me have any opportunities that you think may be of interest, so that I can put these forward on your behalf.